

#### SALES GROWTH BOOSTED BY RISE IN NEW LISTINGS

#### Fifth consecutive month of double-digit trend

Calgary, Dec. 2, 2013 - City residential sales totaled 1,730 units in November, a 19 per cent increase in sales volume over the previous year.

Following another month of strong activity, year-to-date sales totaled 22,322 units. If per cent higher than long-term trends.

CREB® President Becky Walters said it appears that several factors are motivating buyers.

"Many first-time homebuyers appear to be moving now to get ahead of any further increases in home prices, rent hikes, or an increase in lending rates," she said. "And current owners are taking advantage of the recent price gains to upgrade to a home that better fits their lifestyle."

There were 1,823 new listings in the city in November. While this is an 12 per cent increase over levels recorded at the same time in 2012, listings remain below long-term trends and total inventory levels is lower than normal for this time of year.

"Tight market conditions have resulted in higher-than-expected price gains in all sectors of the Calgary market," said Ann-Marie Lurie, Chief Economist. "However, these increases need to be put into context."

Citywide, only the price of single-family homes has fully recovered and started to push above unadjusted levels recorded in 2007. Meanwhile, condominium apartment and townhouse prices remain below peak, Lurie said.

Single-family benchmark prices totaled \$470,600 in November, 8.5 per cent higher than one year ago. Meanwhile, condominium apartment and townhouse unadjusted benchmark prices totaled a respective \$279,600 and \$305,700 in November, 6 per cent below 2007 peak pricing.

Year-to-date, single-family sales totalled 15,533 units, eight per cent higher than the previous year. The higher-than-expected rise in sales activity is due to stronger activity in the second half of the year.

Tightness in the condominium apartment market eased in November, as the year-over-year growth in November new listings of 23 per cent outpaced the sales growth of 20 per cent. While overall inventory levels remain 26 per cent lower than levels recorded in 2012, this is an improvement over the declines recorded throughout recent months. Year-to-date sales activity totaled 3,787 units, a 15 per cent increase over the previous year.

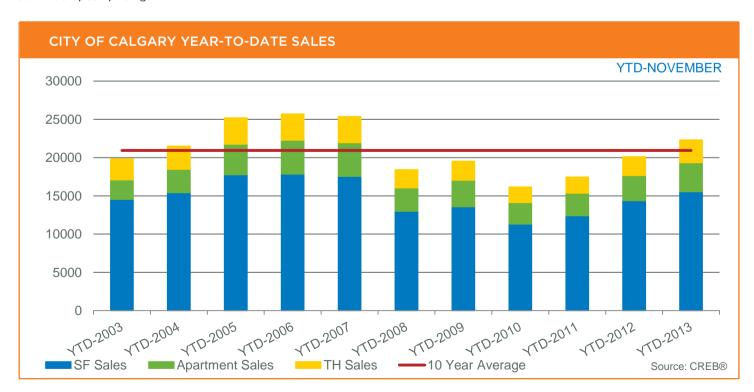
Condominium townhouse sales totaled 3,002 units after 11 months, a 21 per cent increase over the previous year. While this sector remains the smallest out of the Calgary housing types, it has recorded the largest gains in sales.

"Overall, sales growth in surrounding communities outpaced the city," said Walters. "They offer the family friendly attractions of small towns, and they're more affordable."

Lurie noted the vibrant employment market has encouraged a large number of net migrants into the city over the past two years.

"This, combined with tight rental conditions and optimism over the long term outlook of the city, has supported the significant growth in housing demand this year.

Lurie said that concerns over affordability are often linked to potential house price corrections, but, "despite recent gains, Calgary's housing market is still more affordable today than it was six years ago."



# **CREB® - SUMMARY STATS**

	Nov-12	Nov-13	Y/Y %	2012 YTD	2013 YTD	Y/Y %
CREB® TOTAL RESIDENTIAL						
Total Sales	1,866	2,235	19.77%	25,839	29,050	12.43%
Total Sales Volume	\$800,881,527	\$1,039,162,945	29.75%	\$11,014,322,305	\$13,104,629,433	18.98%
New Listings	2,251	2,453	8.97%	42,778	43,268	1.15%
Active Listings	6,758	5,830	-13.73%	N/A	N/A	
Sales to New Listings Ratio	0.83	0.91	9.91%	0.60	0.67	11.15%
Sales \$ / List \$	96.86%	97.24%	0.39%	97.16%	97.58%	0.42%
Average DOM	57	48	-16.26%	53	43	-18.87%
Average Price	\$429,197	\$464,950	8.33%	\$426,267	\$451,106	5.83%
Benchmark Price	\$382,600	\$416,300	8.81%			
Index	180	196	8.82%			
CREB® CITY OF CALGARY						
Total Sales	1,457	1,730	18.74%	20,122	22,322	10.93%
Total Sales Volume	\$632,237,548	\$792,430,920	25.34%	\$8,616,355,767	\$10,196,955,178	18.34%
New Listings	1,632	1,823	11.70%	30,965	31,180	0.69%
Active Listings	3,831	3,156	-17.62%	N/A	N/A	
Sales to New Listings Ratio	0.89	0.95	6.30%	0.65	0.72	10.17%
Sales \$ / List \$	97.11%	97.60%	0.49%	97.35%	97.77%	0.42%
Average DOM	51	40	-21.73%	44	37	-15.91%
Average Price	\$433,931	\$458,053	5.56%	\$428,206	\$456,812	6.68%
Benchmark Price	\$388,800	\$424,600	9.21%			
Index	181	198	9.21%			
CREB® TOWNS						
Total Sales	270	318	17.78%	3,794	4,240	11.76%
Total Sales Volume	\$91,551,229	\$124,663,153	36.17%	\$1,324,273,816	\$1,565,441,840	18.21%
New Listings	359	378	5.29%	6,660	6,586	-1.11%
Active Listings	1,340	1,241	-7.39%	N/A	N/A	
Sales to New Listings Ratio	0.75	0.84	11.86%	0.57	0.64	13.01%
Sales \$ / List \$	96.99%	96.53%	-0.46%	97.21%	97.55%	0.34%
Average DOM	69	64	-6.67%	76	67	-11.84%
Average Price	\$339,079	\$392,022	15.61%	\$349,044	\$369,208	5.78%
Benchmark Price	\$329,400	\$347,900	5.62%			
Index	173	183	5.60%			
CREB® CRES						
Total Sales	53	79	49.06%	837	905	8.12%
Total Sales Volume	\$46,710,650	\$74,066,890	58.57%	\$666,597,906	\$740,486,516	11.08%
New Listings	107	107	0.00%	2,566	2,559	-0.27%
Active Listings	872	812	-6.88%	N/A	N/A	
Sales to New Listings Ratio	0.50	0.74	49.06%	0.33	0.35	8.42%
Sales \$ / List \$	93.71%	95.66%	1.95%	94.93%	95.25%	0.32%
Average DOM	125	110	-11.61%	108	102	-5.56%
Average Price	\$881,333	\$937,556	6.38%	\$796,413	\$818,217	2.74%
Median Price	\$800,000	\$945,000	18.13%			

For a list of definitions, see page 20.

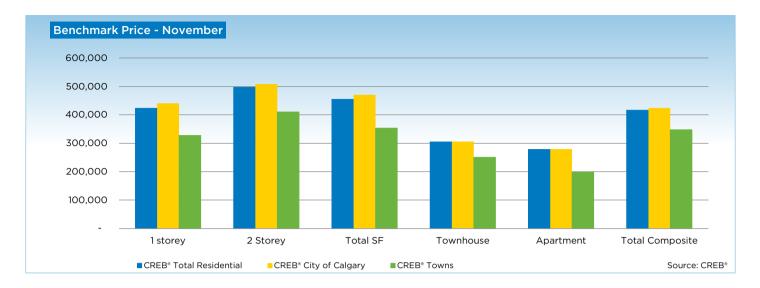
# **CREB® SUMMARY STATISTICS CITY OF CALGARY**

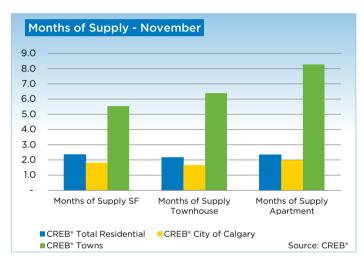
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	Nov-12	Nov-13	Y/Y %	2012 YTD	2013 YTD	Y/Y %
SINGLE FAMILY						
Total Sales	1,006	1,197	18.99%	14,361	15,533	8.16%
Total Sales Volume	\$491,236,763	\$618,186,724	25.84%	\$6,899,798,867	\$8,036,504,950	16.47%
New Listings	1,157	1,233	6.57%	21,763	21,919	0.72%
Active Listings	2,586	2,171	-16.05%	N/A	N/A	
Sales to New Listings Ratio	0.87	0.97	11.65%	0.66	0.71	7.39%
Sales \$ / List \$	97.14%	97.62%	0.47%	97.41%	97.82%	0.40%
Average DOM	49	39	-19.74%	42	35	-16.67%
Average Price	\$488,307	\$516,447	5.76%	\$480,454	\$517,383	7.69%
Benchmark Price	\$433,600	\$470,600	8.53%			
Index	184	200	8.53%			
CONDO APARTMENT						
Total Sales	253	305	20.55%	3,283	3,787	15.35%
Total Sales Volume	\$78,555,444	\$93,658,842	19.23%	\$930,710,896	\$1,135,020,951	21.95%
New Listings	286	353	23.43%	5,568	5,383	-3.32%
Active Listings	819	605	-26.13%	N/A	N/A	
Sales to New Listings Ratio	0.88	0.86	-2.33%	0.59	0.70	19.32%
Sales \$ / List \$	96.70%	97.19%	0.49%	96.81%	97.29%	0.48%
Average DOM	58	43	-26.78%	53	42	-20.75%
Average Price	\$310,496	\$307,078	-1.10%	\$283,494	\$299,715	5.72%
Benchmark Price	\$248,000	\$279,600	12.74%			
Index	173	195	12.76%			
CONDO TOWNHOUSE						
Total Sales	198	228	15.15%	2,478	3,002	21.15%
Total Sales Volume	\$62,445,341	\$80,585,354	29.05%	\$785,846,004	\$1,025,429,277	30.49%
New Listings	189	237	25.40%	3,634	3,878	6.71%
Active Listings	426	380	-10.80%	N/A	N/A	
Sales to New Listings Ratio	1.05	0.96	-8.17%	0.68	0.77	13.52%
Sales \$ / List \$	97.39%	97.96%	0.57%	97.39%	97.89%	0.50%
Average DOM	50	38	-24.29%	48	37	-22.92%
Average Price	\$315,381	\$353,445	12.07%	\$317,129	\$341,582	7.71%
Benchmark Price	\$282,800	\$305,700	8.10%			
Index	177	191	8.09%			

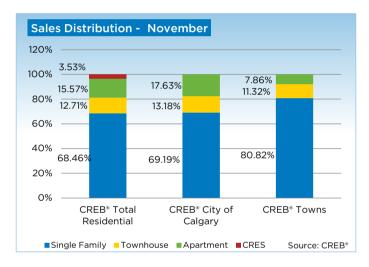
# **MLS® HPI SUMMARY**

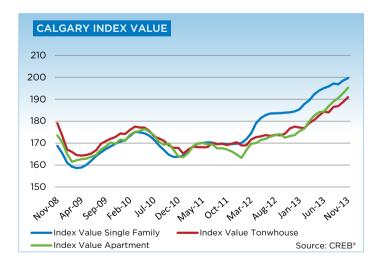
	November 2	2013		% Changes						
	Benchmark Price	Index (HPI)	Oct-13	May-13	Nov-12	Nov-10	Nov-08			
<b>CREB® TOTAL RESIDENTIAL</b>										
Single Family	454,800	197	0.6%	2.7%	8.1%	20.6%	16.7%			
Townhouse	304,600	192	1.1%	4.8%	8.3%	14.2%	6.5%			
Apartment	278,400	195	1.3%	6.0%	12.7%	16.9%	12.3%			
COMPOSITE	416,300	196	0.8%	3.4%	8.8%	19.3%	14.8%			
CREB® TOWNS										
Single Family	353,500	183	0.7%	0.8%	5.2%	12.8%	7.4%			
Townhouse	250,700	202	0.2%	8.9%	12.6%	21.9%	4.7%			
Apartment	198,000	170	0.2%	2.7%	4.4%	8.0%	-4.7%			
COMPOSITE	347,900	183	0.7%	1.2%	5.6%	13.0%	6.8%			
CREB® CITY OF CALGARY										
Single Family	470,600	200	0.6%	3.0%	8.5%	22.0%	18.3%			
Townhouse	305,700	191	1.2%	4.7%	8.1%	13.8%	6.6%			
Apartment	279,600	195	1.3%	6.1%	12.8%	17.0%	12.6%			
COMPOSITE	424,600	198	0.8%	3.7%	9.2%	20.2%	15.9%			

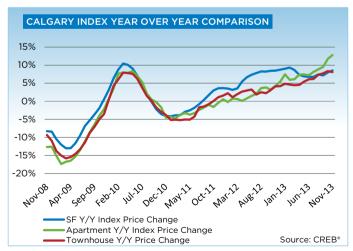
### **COMPARISONS**







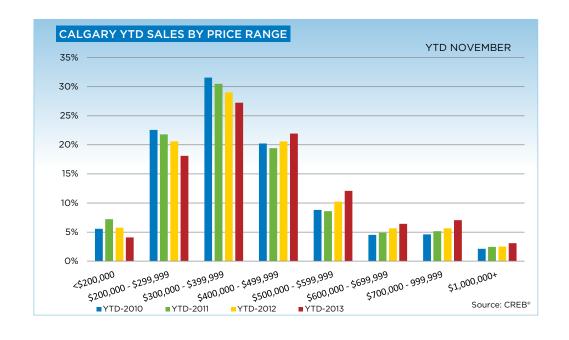




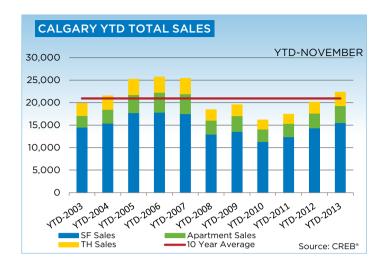
# **CREB® CITY OF CALGARY**

	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	YTD
2012													
Sales	1,068	1,732	2,166	2,199	2,381	2,196	1,932	1,722	1,610	1,659	1,457	1,082	21,204
New Listings	2,530	2,883	3,348	3,239	3,803	3,305	2,650	2,583	2,680	2,312	1,632	880	31,845
Active Listings	4,367	4,736	5,092	5,270	5,739	5,715	5,430	5,184	5,098	4,583	3,831	2,722	
AverageDOM	60	49	42	41	40	40	43	45	45	46	51	54	45
Average Price	391,372	425,383	422,354	428,912	445,034	441,718	425,927	417,051	419,657	437,030	433,931	436,899	428,649
Benchmark Price	361,800	365,900	371,400	379,200	383,200	385,800	387,300	387,700	388,000	387,700	388,800	390,100	
Index	169	171	173	177	179	180	181	181	181	181	181	182	
2013													
Sales	1,229	1,706	2,107	2,377	2,535	2,308	2,265	2,193	1,921	1,951	1,730		22,322
New Listings	2,493	2,670	3,192	3,475	3,714	2,999	2,724	2,773	2,795	2,522	1,823		31,180
Active Listings	3,084	3,539	4,007	4,366	4,743	4,584	4,092	3,898	3,922	3,841	3,156		
AverageDOM	50	38	35	33	32	35	39	38	36	40	40		37
Average Price	439,763	457,349	461,038	446,168	461,409	466,495	460,232	453,953	454,097	458,873	458,053		456,812
Benchmark Price	392,000	396,100	400,600	406,000	409,600	412,000	414,100	417,300	417,600	421,400	424,600		
Index	183	185	187	189	191	192	193	195	195	197	198		

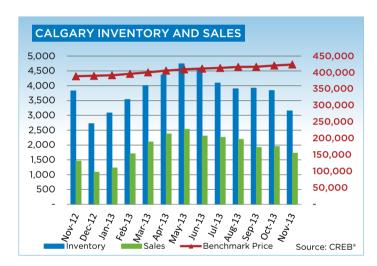
	Nov-12	Nov-13	YTD2012	YTD2013
Calgary Total				
>\$100,000	4	-	23	17
\$100,000 - \$199,999	88	58	1,137	891
\$200,000 - \$299,999	303	292	4,143	4,042
\$300,000 -\$ 349,999	228	218	3,026	2,930
\$350,000 - \$399,999	207	256	2,811	3,151
\$400,000 - \$449,999	152	222	2,426	2,765
\$450,000 - \$499,999	109	177	1,715	2,133
\$500,000 - \$549,999	84	134	1,218	1,564
\$550,000 - \$599,999	61	94	844	1,135
\$600,000 - \$649,999	64	67	675	843
\$650,000 - \$699,999	34	41	464	587
\$700,000 - \$799,999	37	59	610	840
\$800,000 - \$899,999	22	38	329	476
\$900,000 - \$999,999	16	24	196	259
\$1,000,000 - \$1,249,999	27	22	250	310
\$1,250,000 - \$1,499,999	8	14	105	156
\$1,500,000 - \$1,749,999	2	3	63	77
\$1,750,000 - \$1,999,999	3	3	26	49
\$2,000,000 - \$2,499,999	3	7	30	55
\$2,500,000 - \$2,999,999	4	1	22	26
\$3,000,000 - \$3,499,999	1	-	5	3
\$3,500,000 - \$3,999,999	-	-	2	5
\$4,000,000 +	-	-	2	8
	1,457	1,730	20,122	22,322

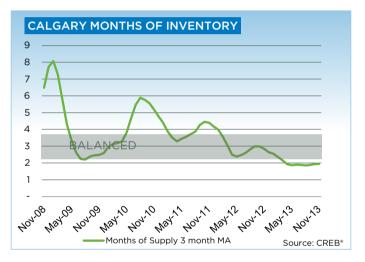


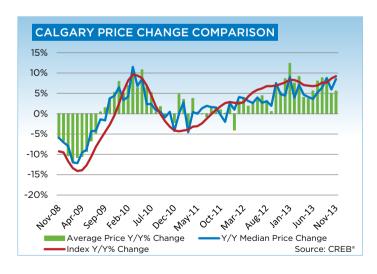
# **CITY OF CALGARY**

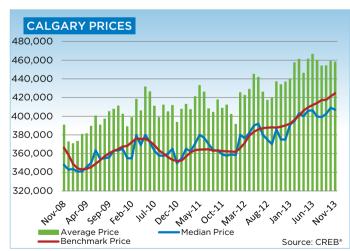








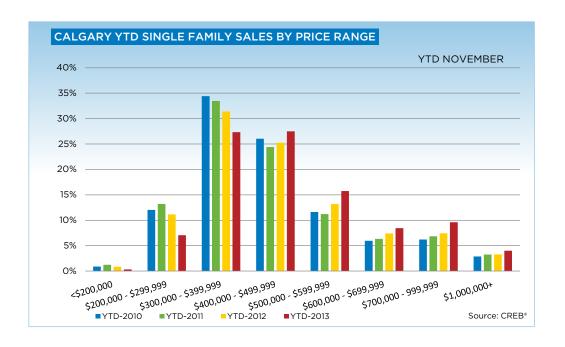




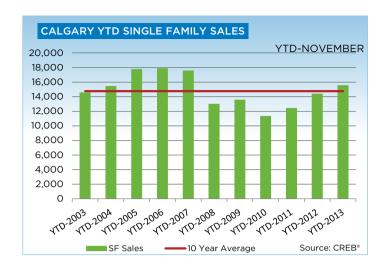
# **CREB® CITY OF CALGARY SINGLE FAMILY**

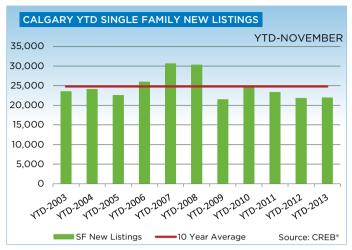
	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	YTD
2012													
Sales	763	1,281	1,575	1,580	1,707	1,605	1,382	1,167	1,126	1,169	1,006	744	15,105
New Listings	1,714	1,999	2,346	2,284	2,706	2,366	1,879	1,810	1,887	1,615	1,157	620	22,383
Active Listings	2,918	3,093	3,367	3,501	3,842	3,817	3,646	3,535	3,486	3,105	2,586	1,859	
AverageDOM	59	48	40	38	37	36	40	43	42	43	49	51	42
Average Price	440,478	470,033	472,698	483,045	501,684	489,528	478,557	475,679	468,964	492,772	488,307	496,809	481,259
Benchmark Price	400,800	404,800	411,000	422,000	427,500	430,800	432,400	432,600	432,900	433,300	433,600	434,800	
Index	170	172	174	179	181	183	184	184	184	184	184	185	
2013													
Sales	878	1,207	1,479	1,607	1,759	1,633	1,573	1,514	1,352	1,334	1,197		15,533
New Listings	1,734	1,874	2,234	2,407	2,657	2,147	1,956	1,964	1,974	1,739	1,233		21,919
Active Listings	2,075	2,408	2,727	2,977	3,311	3,199	2,917	2,791	2,789	2,705	2,171		
AverageDOM	47	37	33	31	31	34	37	37	37	38	39		35
Average Price	496,821	518,480	518,468	510,639	521,773	526,923	524,976	517,651	512,087	516,325	516,447		517,383
Benchmark Price	436,900	442,500	446,500	452,900	456,900	459,700	461,600	464,700	463,700	468,000	470,600		
Index	185	188	190	192	194	195	196	197	197	199	200		

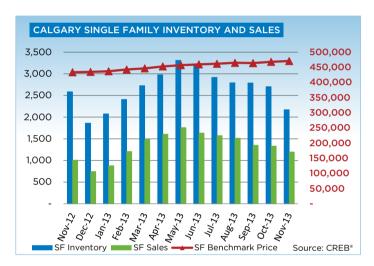
	Nov-12	Nov-13	YTD2012	YTD2013
Calgary SF				
>\$100,000	-	-	2	3
\$100,000 - \$199,999	9	4	120	47
\$200,000 - \$299,999	117	77	1,603	1,096
\$300,000 -\$ 349,999	154	111	2,174	1,760
\$350,000 - \$399,999	169	200	2,333	2,485
\$400,000 - \$449,999	127	188	2,098	2,373
\$450,000 - \$499,999	99	159	1,529	1,896
\$500,000 - \$549,999	78	119	1,116	1,418
\$550,000 - \$599,999	56	84	781	1,030
\$600,000 - \$649,999	58	63	625	771
\$650,000 - \$699,999	29	36	438	540
\$700,000 - \$799,999	31	55	569	795
\$800,000 - \$899,999	21	33	314	453
\$900,000 - \$999,999	15	23	187	244
\$1,000,000 - \$1,249,999	25	19	235	272
\$1,250,000 - \$1,499,999	6	12	99	144
\$1,500,000 - \$1,749,999	2	3	57	73
\$1,750,000 - \$1,999,999	3	3	25	44
\$2,000,000 - \$2,499,999	3	7	29	52
\$2,500,000 - \$2,999,999	4	1	20	21
\$3,000,000 - \$3,499,999	-	-	3	3
\$3,500,000 - \$3,999,999	-	-	2	5
\$4,000,000 +	-	-	2	8
	1,006	1,197	14,361	15,533

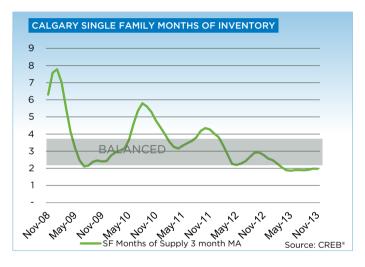


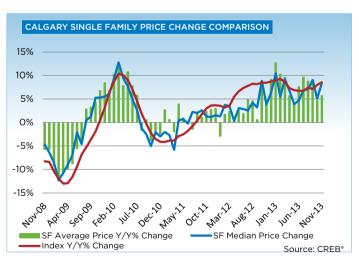
### CITY OF CALGARY SINGLE FAMILY

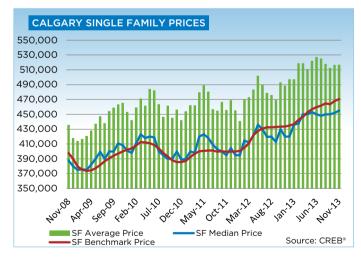








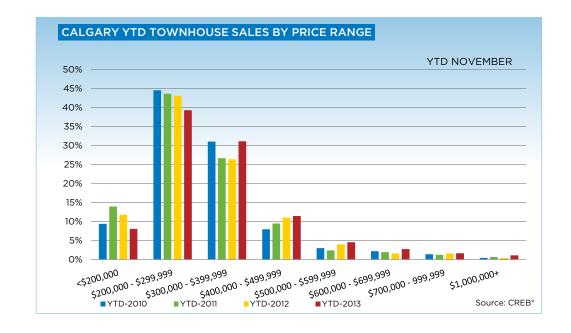




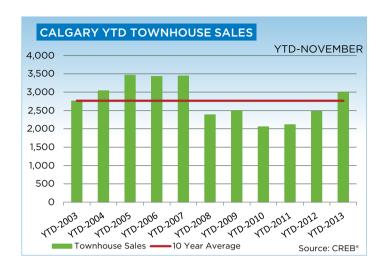
# **CITY OF CALGARY CONDOMINIUM TOWNHOUSE**

	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	YTD
2012													
Sales	126	205	235	268	288	252	239	240	208	219	198	120	2,598
New Listings	312	375	358	360	454	395	304	309	297	281	189	117	3,751
Active Listings	520	612	606	612	675	693	623	584	548	505	426	310	
AverageDOM	61	51	49	49	38	45	45	50	51	50	50	51	48
Average Price	297,918	310,047	313,134	320,607	330,413	324,823	303,380	309,309	329,797	321,644	315,381	306,258	316,627
Benchmark Price	270,300	270,500	274,600	276,400	277,000	278,000	277,400	278,200	277,700	279,000	282,800	284,100	
Index	169	169	172	173	173	174	173	174	174	174	177	178	
2013													
Sales	147	220	282	341	365	317	295	282	245	280	228		3,002
New Listings	308	343	398	453	423	361	302	359	361	333	237		3,878
Active Listings	369	427	484	518	503	489	407	417	450	444	380		
AverageDOM	52	38	39	36	33	39	38	34	31	44	38		37
Average Price	320,590	337,071	355,757	337,119	340,889	341,518	327,570	331,793	339,534	365,037	353,445		341,582
Benchmark Price	283,400	283,000	286,800	288,900	292,100	295,000	294,500	298,500	299,100	302,200	305,700		
Index	177	177	179	181	183	184	184	187	187	189	191		

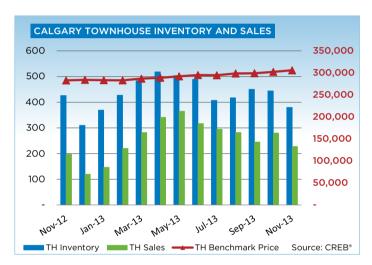
	Nov-12	Nov-13	YTD2012	YTD2013
Calgary Townhouse				
>\$100,000	-	-	-	3
\$100,000 - \$199,999	26	14	292	239
\$200,000 - \$299,999	82	80	1,068	1,180
\$300,000 -\$ 349,999	38	59	427	602
\$350,000 - \$399,999	17	22	227	333
\$400,000 - \$449,999	14	21	165	220
\$450,000 - \$499,999	6	5	109	124
\$500,000 - \$549,999	4	6	63	73
\$550,000 - \$599,999	2	6	36	64
\$600,000 - \$649,999	3	2	27	52
\$650,000 - \$699,999	3	3	13	30
\$700,000 - \$799,999	2	3	24	24
\$800,000 - \$899,999	-	3	11	15
\$900,000 - \$999,999	-	1	5	10
\$1,000,000 - \$1,249,999	1	2	8	23
\$1,250,000 - \$1,499,999	-	1	3	6
\$1,500,000 - \$1,749,999	-	-	-	1
\$1,750,000 - \$1,999,999	-	-	-	1
\$2,000,000 - \$2,499,999	-	-	-	1
\$2,500,000 - \$2,999,999	-	-	-	1
\$3,000,000 - \$3,499,999	-	-	-	-
\$3,500,000 - \$3,999,999	-	-	-	-
\$4,000,000 +	-	-	-	
	198	228	2478	3002

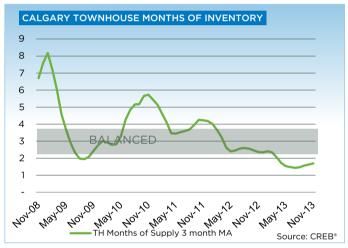


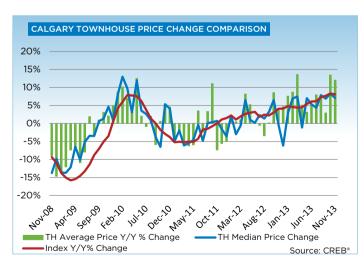
# CITY OF CALGARY CONDOMINIUM TOWNHOUSE

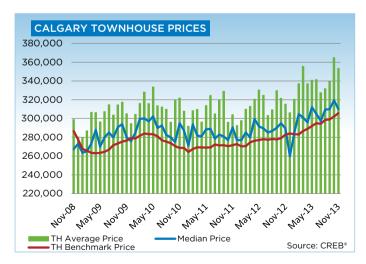








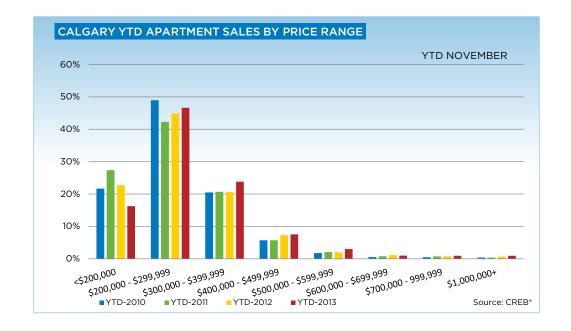




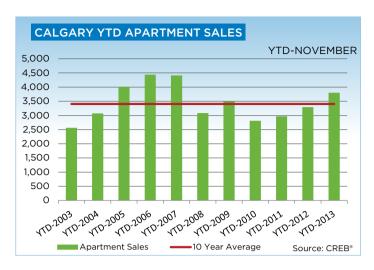
# **CITY OF CALGARY CONDOMINIUM APARTMENTS**

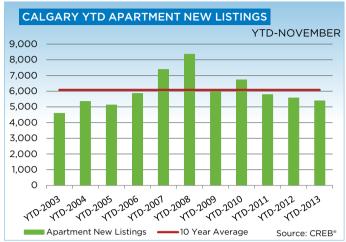
	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	YTD
2012													
Sales	179	246	356	351	386	339	311	315	276	271	253	218	3,501
New Listings	504	509	644	595	643	544	467	464	496	416	286	143	5,711
Active Listings	929	1,031	1,119	1,157	1,222	1,205	1,161	1,065	1,064	973	819	553	
AverageDOM	64	51	48	50	50	55	55	52	54	55	58	67	54
Average Price	247,837	288,991	271,724	267,931	280,030	302,258	286,231	281,941	286,217	289,820	310,496	304,349	284,793
Benchmark Price	233,800	238,700	243,000	243,400	245,400	246,300	247,600	248,700	249,300	247,000	248,000	248,700	
Index	163	167	170	170	171	172	173	174	174	173	173	174	
2013													
Sales	204	279	346	429	411	358	397	397	324	337	305		3,787
New Listings	451	453	560	615	634	491	466	450	460	450	353		5,383
Active Listings	640	704	796	871	929	896	768	690	683	692	605		
AverageDOM	62	45	41	41	35	38	50	43	39	43	43		42
Average Price	280,067	287,733	301,358	291,345	310,096	301,523	302,278	297,807	298,743	309,415	307,078		299,715
Benchmark Price	251,300	252,900	257,700	261,300	263,600	264,000	267,600	270,600	272,900	276,100	279,600		
Index	176	177	180	183	184	184	187	189	191	193	195		

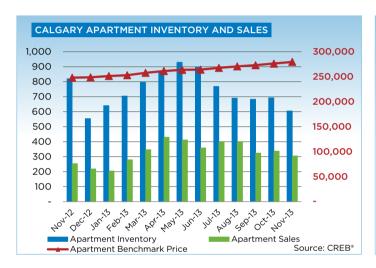
	Nov-12	Nov-13	YTD2012	YTD2013
Calgary Apartment				
>\$100,000	4	-	21	11
\$100,000 - \$199,999	53	40	725	605
\$200,000 - \$299,999	104	135	1,472	1,766
\$300,000 -\$ 349,999	36	48	425	568
\$350,000 - \$399,999	21	34	251	333
\$400,000 - \$449,999	11	13	163	172
\$450,000 - \$499,999	4	13	77	113
\$500,000 - \$549,999	2	9	39	73
\$550,000 - \$599,999	3	4	27	41
\$600,000 - \$649,999	3	2	23	20
\$650,000 - \$699,999	2	2	13	17
\$700,000 - \$799,999	4	1	17	21
\$800,000 - \$899,999	1	2	4	8
\$900,000 - \$999,999	1	-	4	5
\$1,000,000 - \$1,249,999	1	1	7	15
\$1,250,000 - \$1,499,999	2	1	3	6
\$1,500,000 - \$1,749,999	-	-	6	3
\$1,750,000 - \$1,999,999	-	-	1	4
\$2,000,000 - \$2,499,999	-	-	1	2
\$2,500,000 - \$2,999,999	-	-	2	4
\$3,000,000 - \$3,499,999	1	-	2	-
\$3,500,000 - \$3,999,999	-	-	-	-
\$4,000,000 +	-	-	-	
	253	305	3,283	3,787

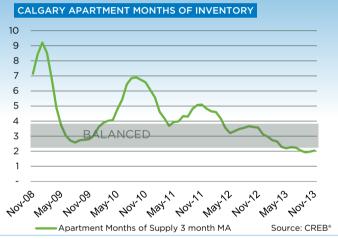


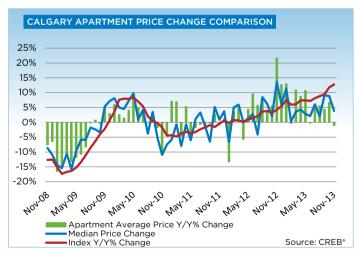
# CITY OF CALGARY CONDOMINIUM APARTMENTS

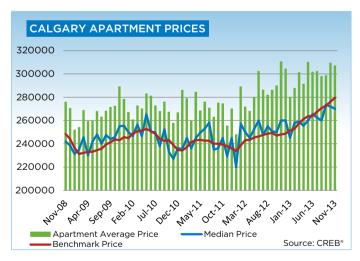








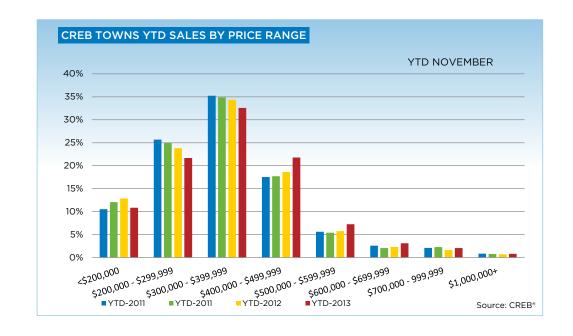




# **CREB® TOWNS**

	Jan.	Feb.	Mar.	Apr.	May	Jun.	July.	Aug.	Sept.	Oct.	Nov.	Dec.	YTD
2012													
Sales	187	304	372	384	436	476	407	324	321	313	270	174	3,968
New Listings	632	602	785	738	751	678	587	571	498	459	359	219	6,879
Active Listings	2,129	1,761	1,954	2,061	2,116	2,001	1,922	1,817	1,637	1,479	1,340	1,134	
AverageDOM	97	78	69	73	75	71	75	74	70	73	69	88	78
Average Price	351,133	326,883	348,474	355,614	372,909	352,522	348,561	341,517	345,473	344,085	339,079	338,634	348,588
Benchmark Price	310,000	312,100	313,700	319,200	321,400	325,400	326,000	327,500	327,900	329,800	329,400	327,000	
Index	163	164	165	168	169	171	172	172	173	174	173	172	
2013													
Sales	245	256	364	431	486	470	480	431	377	382	318		4,240
New Listings	542	559	659	765	773	587	671	590	549	513	378		6,586
Active Listings	1,218	1,381	1,533	1,705	1,767	1,606	1,570	1,517	1,443	1,390	1,241		
AverageDOM	82	69	55	66	64	62	60	57	58	59	64		67
Average Price	349,213	338,531	364,728	365,877	367,698	370,550	374,672	364,998	378,736	380,376	392,022		369,208
Benchmark Price	329,200	332,500	336,100	339,900	343,900	346,200	346,400	348,100	345,800	345,400	347,900		
Index	173	175	177	179	181	182	182	183	182	182	183		

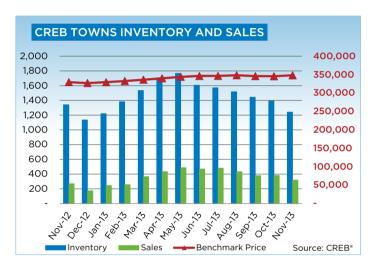
	Nov-12	Nov-13	YTD2012	YTD2013
CREB Towns				
>\$100,000	1	2	72	46
\$100,000 - \$199,999	46	31	416	413
\$200,000 - \$299,999	57	63	903	919
\$300,000 -\$ 349,999	39	49	722	669
\$350,000 - \$399,999	49	47	582	712
\$400,000 - \$449,999	33	49	461	556
\$450,000 - \$499,999	21	30	245	368
\$500,000 - \$549,999	6	17	133	195
\$550,000 - \$599,999	7	4	85	112
\$600,000 - \$649,999	4	11	57	85
\$650,000 - \$699,999	1	3	30	46
\$700,000 - \$799,999	2	1	28	44
\$800,000 - \$899,999	4	1	22	22
\$900,000 - \$999,999	-	5	12	20
\$1,000,000 - \$1,249,999	-	1	15	15
\$1,250,000 - \$1,499,999	-	2	6	6
\$1,500,000 - \$1,749,999	-	1	2	6
\$1,750,000 - \$1,999,999	-	-	2	5
\$2,000,000 - \$2,499,999	-	-	-	-
\$2,500,000 - \$2,999,999	-	-	1	-
\$3,000,000 - \$3,499,999	-	1	-	1
\$3,500,000 - \$3,999,999	-	-	-	-
\$4,000,000 +	-	-	-	
	270	318	3,794	4,240

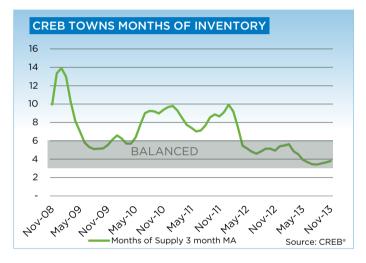


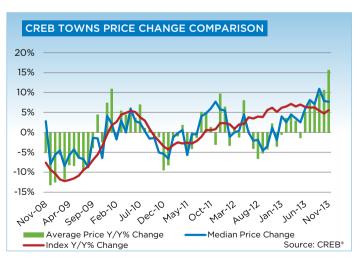
### **CREB® TOWNS**

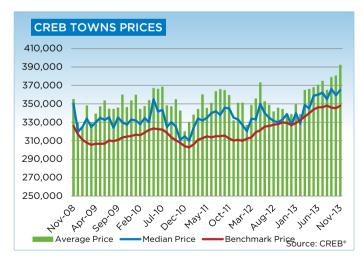








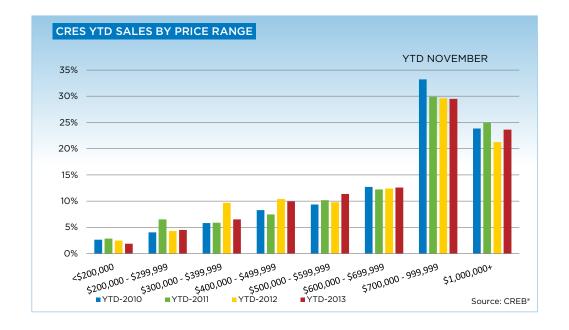




# **CREB® COUNTRY RESIDENTIAL**

	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	YTD
2012													
Sales	39	66	76	90	97	96	85	86	69	80	53	36	873
New Listings	216	221	309	257	349	290	218	197	243	159	107	72	2,638
Active Listings	760	837	962	1,044	1,190	1,221	1,198	1,138	1,104	973	872	674	
AverageDOM	127	94	91	93	98	114	100	113	124	129	125	108	108
Average Price	696,615	835,637	821,303	806,827	824,182	766,068	729,587	835,283	854,791	702,698	881,333	714,994	793,056
2013													
Sales	34	72	72	84	104	99	90	95	96	80	79		905
New Listings	239	209	258	290	334	270	236	222	209	185	107		2,559
Active Listings	741	761	897	1,001	1,123	1,138	1,132	1,157	1,034	1,007	812		
AverageDOM	155	104	107	105	91	87	96	105	98	110	110		102
Average Price	901,203	831,221	774,036	830,942	762,134	814,436	811,453	754,478	829,119	827,605	937,556		818,217

	Nov-12	Nov-13	YTD2012	YTD2013
CRES			· · · · -	
>\$100,000	-	-	4	4
\$100,000 - \$199,999	1	-	17	13
\$200,000 - \$299,999	-	1	36	41
\$300,000 -\$ 349,999	3	-	42	28
\$350,000 - \$399,999	1	-	39	31
\$400,000 - \$449,999	3	4	40	43
\$450,000 - \$499,999	2	3	47	47
\$500,000 - \$549,999	3	7	40	52
\$550,000 - \$599,999	4	5	42	51
\$600,000 - \$649,999	2	4	46	56
\$650,000 - \$699,999	3	1	58	58
\$700,000 - \$799,999	4	3	101	100
\$800,000 - \$899,999	10	9	89	82
\$900,000 - \$999,999	5	18	58	85
\$1,000,000 - \$1,249,999	5	11	79	95
\$1,250,000 - \$1,499,999	2	6	31	53
\$1,500,000 - \$1,749,999	1	2	27	28
\$1,750,000 - \$1,999,999	1	4	12	14
\$2,000,000 - \$2,499,999	2	-	19	14
\$2,500,000 - \$2,999,999	1	1	5	5
\$3,000,000 - \$3,499,999	-	-	3	1
\$3,500,000 - \$3,999,999	-	-	1	3
\$4,000,000 +	-	-	1	11
	53	79	837	905

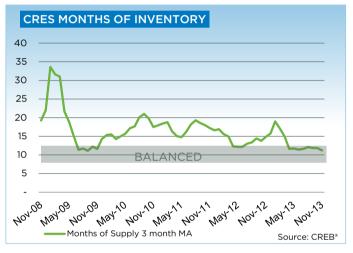


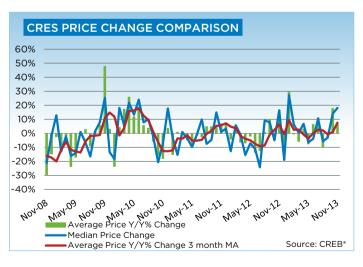
### **CREB® COUNTRY RESIDENTIAL**

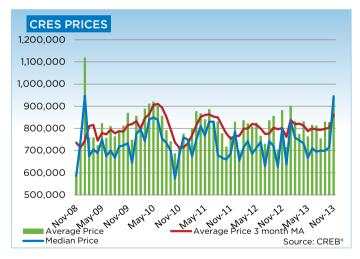








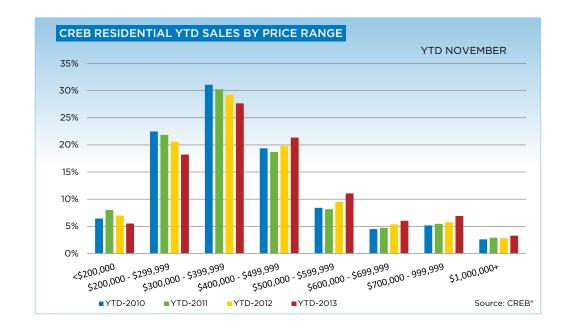




# **CREB® TOTAL RESIDENTIAL**

	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	YTD
2012													
Sales	1,326	2,154	2,698	2,787	3,041	2,903	2,556	2,261	2,096	2,151	1,866	1,368	27,207
New Listings	3,478	3,902	4,746	4,562	5,230	4,566	3,731	3,558	3,620	3,134	2,251	1,299	44,077
Active Listings	7,256	7,858	8,650	9,115	9,864	9,802	9,433	8,975	8,650	7,798	6,758	5,167	
AverageDOM	69	56	48	49	48	49	52	54	54	54	57	64	53
Average Price	393,778	421,465	422,416	429,419	444,281	434,909	421,747	418,744	419,971	431,596	429,197	429,876	426,449
Benchmark Price	356,700	360,500	365,600	373,000	376,800	379,600	381,100	381,700	381,900	381,900	382,600	383,400	
Index	168	170	172	176	178	179	180	180	180	180	180	181	
2013													
Sales	1,588	2,128	2,676	3,051	3,303	3,059	3,024	2,895	2,547	2,544	2,235		29,050
New Listings	3,462	3,635	4,425	4,885	5,186	4,187	3,956	3,850	3,777	3,452	2,453		43,268
Active Listings	5,713	6,366	7,169	7,854	8,485	8,189	7,646	7,550	7,152	6,944	5,830		
AverageDOM	59	47	42	42	40	42	47	45	45	46	48		43
Average Price	431,889	453,384	451,662	442,246	453,177	457,632	451,453	445,811	452,798	452,457	464,950		451,106
Benchmark Price	385,300	389,300	393,800	398,900	402,700	404,800	407,000	409,900	409,700	413,100	416,300		
Index	182	184	186	188	190	191	192	193	193	195	196		

	Nov-12	Nov-13	YTD2012	YTD2013
CREB Total				
>\$100,000	8	5	134	128
\$100,000 - \$199,999	147	99	1,673	1,471
\$200,000 - \$299,999	375	374	5,321	5,294
\$300,000 -\$ 349,999	282	285	3,953	3,892
\$350,000 - \$399,999	275	318	3,597	4,141
\$400,000 - \$449,999	199	284	3,058	3,556
\$450,000 - \$499,999	139	220	2,065	2,648
\$500,000 - \$549,999	95	165	1,445	1,879
\$550,000 - \$599,999	74	103	1,008	1,334
\$600,000 - \$649,999	72	85	807	1,026
\$650,000 - \$699,999	38	49	570	722
\$700,000 - \$799,999	43	66	759	1,024
\$800,000 - \$899,999	36	52	453	605
\$900,000 - \$999,999	22	47	272	375
\$1,000,000 - \$1,249,999	32	35	353	429
\$1,250,000 - \$1,499,999	11	23	145	220
\$1,500,000 - \$1,749,999	3	6	94	112
\$1,750,000 - \$1,999,999	4	8	41	69
\$2,000,000 - \$2,499,999	5	7	49	71
\$2,500,000 - \$2,999,999	5	2	28	31
\$3,000,000 - \$3,499,999	1	1	8	5
\$3,500,000 - \$3,999,999	-	1	3	9
\$4,000,000 +	-	-	3	9
•	1,866	2,235	25,839	29,050

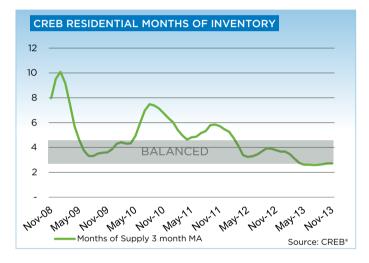


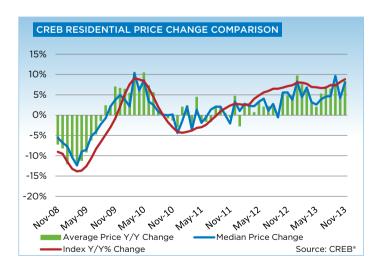
### **CREB® TOTAL RESIDENTIAL**

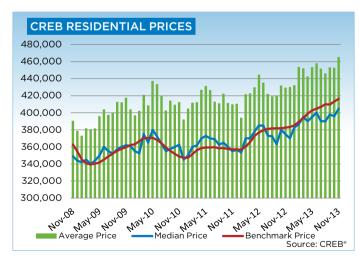












#### **DEFINITIONS**

SF - Single Family

**TH** - Condominium Townhouse

Months of Supply - Active Listings (Inventory) / sales

Composite - includes single family, apartment and townhouse activity

Average DOM - Average Days on Market for Sold properties

SP - Sales Price

Benchmark Price - Price of the typical home, based on the value consumers assign to various attributes

MLS® Home Price Index - changes in home prices by comparing price levels at a point in time with price levels in a base (reference) period.

IP - List Price

YTD - Year to Date

Sales \$ / List \$ - sales price to list price ratio

**CRES** - Country residential properties

3 month MA - 3 month Moving Average

#### **HOW THESE STATISTICS ARE CALCULATED**

In order to align our data with the MLS® Home Price Index (HPI), we made several changes to the data that we report, as well as the monthly statistics.

The new package provides more information and data exclusions to provide a better residential picture. All the data provided through the monthly statistics package as of March 2012, reflect these adjustments. Please note, historical PDF packages do not include the changes.

#### MONTHLY STATISTICS PACKAGE

- · We now provide monthly statistics for: CREB® Total Residential, CREB® Towns, CREB® Country Residential (CRES), City of Calgary, City of Calgary Single Family, City of Calgary Apartment, City of Calgary Townhouse.
- Median prices have been removed and replaced with the benchmark price and the index.
- MLS® HPI Summary was added.
- · Several trending graphs and summary stats were added for each category

All categories exclude: vacant lots, time shares, parking stalls and mobile homes on leased land.

#### CITY OF CALGARY

- · Includes sales in Zones A, B, C, D only.
- · Condominium Apartment includes all 'Condominium' title properties that are classified by type as either a low-rise or high-rise apartment.
- Condominium Townhouse includes all 'Condominium' titled properties that are not classified as an 'Apartment.'
- · Historical inventories have been adjusted to reflect the adjustments made to the data.

#### TOTAL MLS®

- Changed to CREB® Total Residential
- Excludes: Rural Land, Country Recreational (CREC),
- The exclusions applied to the data results in roughly 400 500 less sales per year.
- · Historical inventories have been revised to best reflect the adjustments made to the data, while Mobile Homes, Rural Land and CREC were removed for inventories, we could not exclude vacant lots, time shares and parking stalls from historical inventories.

### **CREB® Towns**

- Includes only areas outside of Calgary in which CREB® represents the majority of membership
- · Areas included: Airdrie, Foothills, Kneehill, Mountain View, Rocky View, Wheatland and Willow Creek.
- · All historical data has been revised

### **ABOUT CREB®**

CREB® is a professional body of more than 5,100 licensed brokers and registered associates, representing 245 member offices. CREB® is dedicated to enhancing the value, integrity and expertise of its REALTOR® members. Our REALTORS® are committed to a high standard of professional conduct, ongoing education, and a strict Code of Ethics and standards of business practice.

For Calgary Metro, CREB® statistics include only Zone A, B, C and D for properties located in Calgary. Furthermore, all historical data has been adjusted to the most current information.

Any use or reference to CREB® data and statistics must acknowledge CREB® as the source. The board does not generate statistics or analysis of any individual member or company's market share. All MLS® active listings for Calgary and area may be found on the board's website at www.creb.com.

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